

~~ Inventor search

14/ 3,K/ 7 (Item 1 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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0012939643 - Drawing available  
WPI ACC NO: 2003-016291/200301  
XRPX Acc No: N2003-012211  
Commodity information database updating method for  
telecommunication  
application, involves comparing proposed commodity price extracted  
from  
vendor proposal, with estimated market price  
Patent Assignee: ALGER D (ALGE-I); BUTKUS C (BUTK-I); BUXTON B  
(BUXT-I);  
DOBSON M (DOBS-I); EGEN M (EGEN-I); GARVIN J (GARV-I); HOSEA F  
(HOSE-I); KING T (KING-I); NASH D (NASH-I); STAPLETON J (STAP-I);

WILLOUGHBY G (WILL-I)  
Inventor: ALGER D ; BUTKUS C ; BUXTON B ; DOBSON M ; EGEN M ;  
GARVIN  
J ; HOSEA F ; KING T ; NASH D ; STAPLETON J ; WILLOUGHBY G  
Patent Family (1 patents, 1 countries)  
Patent Application  
Number Kind Date Number Kind Date Update  
US 20020111889 A1 20020815 US 2001781937 A 20010212 200301  
B

Priority Applications (no., kind, date): US 2001781937 A 20010212

Patent Details  
Number Kind Lan Pg Dwg Filing Notes  
US 20020111889 A1 EN 18 6

Original Titles:  
Network reverse auction and spending analysis methods  
Inventor: ALGER D ...

... BUTKUS C ...

... BUXTON B ...

... DOBSON M ...

... EGEN M ...

... GARVIN J ...

... HOSEA F ...

... KING T ...

... NASH D ...

... STAPLETON J ...

... WILLOUGHBY G

Alerting Abstract ...A request for bids on specified commodities are received from a customer at online reverse auction environment, based on which multiple potential vendors are solicited to submit proposals. A proposed price...

...ADVANTAGE - By usage of on-line reverse auction environment, for receiving proposed price of specified commodity, interaction between interested vendors and customers is facilitated and competitive bidding is promoted between interested vendors...

...OF DRAWINGS - The figure shows the flowchart explaining the request for proposal preparation process, reverse auction conduction process and updating of best of class database.

#### Original Publication Data by Authority

Inventor name & address:

Buxton, Brad ...

... Stapleton, John ...

... Hosea, Frank ...

... Egen, Matt ...

... Nash, Dave ...

... Alger, Dan ...

... Garvin, John ...

... Butkus, Claire ...

... King, Trajan ...

... Dobson, Maria ...

... Willoughby, Gilbert

Original Abstracts:

...proposals (RFP) and solicitation of vendors to bid on the RFP in an online reverse auction environment, both for telecommunications services and other commodities. The RFP system may access the uniform customer traffic history database to facilitate preparation of a traffic forecast of the RFP. Upon completion of an RFP auction, the RFP system updates the estimated market prices of the BOC database based on the vendor bids.

Claims:

...in association with one or more of the commodity designations, comprising: providing an online reverse auction environment accessible via a computer network; receiving a request for proposals (RFP) from a customer at the online reverse auction environment, the RFP including a request for bids on at least a specified one of the commodities; soliciting multiple potential vendors to submit proposals responsive to the RFP in the online reverse auction environment; receiving one or more vendor proposals in the online reverse auction environment, at least one of the vendor proposals being responsive to the RFP and including a proposed price for the specified commodity; extracting the proposed price from...

14/ 3,K/ 9 (Item 1 from file: 120)  
DIALOG(R)File 120:U.S. Copyrights  
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04915017

An Auction market pricing strategy for the construction contractor.  
CLASS: TX (Textual Works)  
LC RETRIEVAL CODE: B (Monographic works of a non-dramatic literary nature)  
STATUS: Registered  
REGISTRATION NUMBER: TX2149673  
DATE REGISTERED: August 04, 1987 (19870804)  
REGISTRATION DEPOSIT: 34 p.

An Auction market pricing strategy for the construction contractor  
AUTHOR(s): Garvin, James H., 1934-

~ ~ Bibliographic patent files

\*\*\*\*\* of interest\*\*\*\*\* (instant application)  
22/ 3,K/ 3 (Item 3 from file: 350)  
DIALOG(R)File 350:Derwent WPIX  
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0012939643 - Drawing available  
WPI ACC NO: 2003-016291/200301

XRPX Acc No: N2003-012211

Commodity information database updating method for telecommunication application, involves comparing proposed commodity price extracted from

vendor proposal, with estimated market price

Patent Assignee: ALGER D (ALGE-I); BUTKUS C (BUTK-I); BUXTON B (BUXT-I);

DOBSON M (DOBS-I); EGEN M (EGEN-I); GARVIN J (GARV-I); HOSEA F (HOSE-I); KING T (KING-I); NASH D (NASH-I); STAPLETON J (STAP-I); WILLOUGHBY G (WILL-I)

Inventor: ALGER D; BUTKUS C; BUXTON B; DOBSON M; EGEN M; GARVIN J; HOSEA F;

KING T; NASH D; STAPLETON J; WILLOUGHBY G

Patent Family (1 patents, 1 countries)

Patent Application

| Number         | Kind | Date     | Number        | Kind | Date     | Update   |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020111889 | A1   | 20020815 | US 2001781937 | A    | 20010212 | 200301 B |

Priority Applications (no., kind, date): US 2001781937 A 20010212

#### Patent Details

| Number         | Kind | Lan | Pg | Dwg | Filing | Notes |
|----------------|------|-----|----|-----|--------|-------|
| US 20020111889 | A1   | EN  | 18 | 6   |        |       |

...updating method for telecommunication application, involves comparing proposed commodity price extracted from vendor proposal, with estimated market price

#### Original Titles:

Network reverse auction and spending analysis methods

Alerting Abstract ...NOVELTY - A request for bids on specified commodities are received from a customer at online reverse auction environment, based on which multiple potential vendors are solicited to submit proposals. A proposed price for the specified commodity is extracted from each proposal, and is compared with estimated market price . The database is updated with the proposed price when the estimated and actual market prices are equal....ADVANTAGE - By usage of on-line reverse auction environment, for receiving proposed price of specified commodity, interaction between interested vendors and customers is facilitated and competitive bidding is promoted between interested vendors...

...DESCRIPTION OF DRAWINGS - The figure shows the flowchart explaining the request for proposal preparation process, reverse auction conduction process and updating of best of class database .

Original Publication Data by Authority

Original Abstracts:

...traffic detail data to a generic data format for aggregation in a uniform customer traffic history database. The spending analysis system compares billed rates against estimated market prices stored in a best of class (BOC) database and notifies the user of possible cost savings attainable...

...for proposals (RFP) and solicitation of vendors to bid on the RFP in an online reverse auction environment, both for telecommunications services and other commodities. The RFP system may access the uniform customer traffic history database to facilitate preparation of a traffic forecast of the RFP. Upon completion of an RFP auction, the RFP system updates the estimated market prices of the BOC database based on the vendor bids.

Claims:

...database of commodity information including multiple predefined commodity designations representing multiple predefined commodities and an estimated market price stored in association with one or more of the commodity designations, comprising: providing an online reverse auction environment accessible via a computer network ; receiving a request for proposals (RFP) from a customer at the online reverse auction environment, the RFP including a request for bids on at least a specified one of the commodities; soliciting multiple potential vendors to submit proposals responsive to the RFP in the online reverse auction environment; receiving one or more vendor proposals in the online reverse auction environment, at least one of the vendor proposals being responsive to the RFP and including a proposed price for the specified commodity; extracting the proposed price from each of the responsive vendor proposals; comparing the proposed price to the estimated market price of the specified commodity; and updating the database with the proposed price so that the estimated market price more accurately approximates an actual market price.

0010915817 - Drawing available  
WPI ACC NO: 2001-537240/200160  
XRPX Acc No: N2001-399054

On-line reverse auctioning method via Internet, by executing secret reverse auctioning process between buyer and selected vendors over website if buyer selects secret offer mode

Patent Assignee: NEED2BUY.COM INC (NEED-N)

Inventor: FRIEDMAN M S

Patent Family (5 patents, 87 countries)

| Patent Number | Kind | Application Date | Number         | Kind | Date     | Update   |
|---------------|------|------------------|----------------|------|----------|----------|
| DE 10019244   | A1   | 20010613         | DE 10019244    | A    | 20000418 | 200160 B |
| JP 2001175769 | A    | 20010629         | JP 2000118681  | A    | 20000419 | 200160 E |
| WO 2001041526 | A2   | 20010614         | WO 2000US10404 | A    | 20000418 | 200160 E |
| AU 200042498  | A    | 20010618         | AU 200042498   | A    | 20000418 | 200161 E |
| WO 2001041526 | A8   | 20080117         | WO 2000US10404 | A    | 20000418 | 200807 E |

Priority Applications (no., kind, date): US 1999458624 A 19991210

#### Patent Details

| Number | Kind | Lan | Pg | Dwg | Filing | Notes |
|--------|------|-----|----|-----|--------|-------|
|--------|------|-----|----|-----|--------|-------|

|             |    |    |    |   |  |  |
|-------------|----|----|----|---|--|--|
| DE 10019244 | A1 | DE | 25 | 6 |  |  |
|-------------|----|----|----|---|--|--|

|               |   |    |    |  |  |  |
|---------------|---|----|----|--|--|--|
| JP 2001175769 | A | JA | 16 |  |  |  |
|---------------|---|----|----|--|--|--|

|               |    |    |  |  |  |  |
|---------------|----|----|--|--|--|--|
| WO 2001041526 | A2 | EN |  |  |  |  |
|---------------|----|----|--|--|--|--|

National Designated States, Original: AE AL AM AT AU AZ BA BB BG BR BY CA

CH CN CR CU CZ DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

AU 200042498 A EN Based on OPI patent WO 2001041526

WO 2001041526 A8 EN

National Designated States, Original: AE AL AM AT AU AZ BA BB BG BR BY CA

CH CN CR CU CZ DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS KE KG KP

KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE

SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

On-line reverse auctioning method via Internet, by executing secret reverse auctioning process between buyer and selected vendors over website if buyer selects secret offer mode

Original Titles:

...EXPERT SYSTEM REVERSE AUCTION TRANSACTION

Alerting Abstract ...a certain product sold over the website. The buyer votes for a mode for a reverse auctioning, inclusively either an open offer mode or a secret offer mode. If the buyer selects the open offer mode, an open reverse auctioning process is executed between the buyer and the selected vendor over the website. DESCRIPTION - If the buyer selects the secret offer mode, a secret reverse auctioning process is executed between the buyer and the selected vendors over the website. An INDEPENDENT CLAIM is also included for a website system for executing a reverse auctioning via the Internet...

...which provides buyer with maximum flexibility when controlling deposit of request for quotation and the reverse auctioning process...

Original Publication Data by Authority

Original Abstracts:

...An expert system reverse auction exchange is provided that links buyers and vendors of commodity products through a wide area...

...enter a request for quotation (RFQ) on a particular product, and can then manage the reverse auction process and their vendor relationships. The expert system program selects the most likely vendors for...

~~ Full text patent files

24/ 3,K/ 5 (Item 5 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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01558189 \*\*Image available\*\*  
METHOD, SYSTEM AND APPARATUS FOR AUTOMATIC REAL-TIME  
ITERATIVE COMMERCIAL  
TRANSACTIONS OVER THE INTERNET  
PROCEDE, SYSTEME ET APPAREIL POUR TRANSACTIONS  
COMMERCIALES AUTOMATIQUES  
ITERATIVES EN TEMPS REEL VIA INTERNET

Patent Applicant/Inventor:

CHATTER Mukesh, 35 Flint Road, Concord, MA 01742, US, US (Residence),

IN

(Nationality), (Designated for all)

GOYAL Rohit, 10 Royal Crest Drive, # 10, Marlboro, MA 01752, US, US

(Residence), IN (Nationality), (Designated for all)

CHATTER Priti, 35 Flint Road, Concord, MA 01742, US, US (Residence), IN

(Nationality), (Designated for all)

Patent and Priority Information (Country, Number, Date):

Patent: WO 200799417 A2-A3 20070907 (WO 0799417)

Application: WO 2007IB261 20070119 (PCT/WO IB2007000261)

Priority Application: US 2006367907 20060303

Designated States:

(All protection types applied unless otherwise stated - for applications

2004+ )

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE

DK DM

DZ EC EE EG ES FI GB GD GE GH GM GT HN HR HU ID IL IN IS JP KE KG

KM KN

KP KR KZ LA LC LK LR LS LT LU LV LY MA MD MG MK MN MW MX MY MZ NA

NG NI

NO NZ OM PG PH PL PT RO RS RU SC SD SE SG SK SL SM SV SY TJ TM TN

TR TT

TZ UA UG US UZ VC VN ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IS IT LT LU LV

MC NL

PL PT RO SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 26905

International Patent Class (v8 + Attributes)

IPC + Level Value Position Status Version Action Source Office:

G06Q-0030/ 00 ...

Fulltext Availability:

Detailed Description

Detailed Description

... buying at a specific price target. If known, this could be very valuable information.

The ' Seller System' additionally does not know if it is being out-bid by comparable players (players who tend to be in...

...by someone in financial trouble. This is a common problem with the prior art.



The sellers additionally do not know if other bidders in the reverse auction are in the same 'Class of Sellers'. In the peer-to-peer approach, every seller...

...the buyer, and under circumstances where there is no mechanism to enforce such bid.

The seller also does not know if the buyer tends to buy only from trustworthy established well-known names or is...

24/3,K/8 (Item 8 from file: 349)  
DIALOG(R) File 349: PCT FULLTEXT  
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01458370 \*\*Image available\*\*

SYSTEM AND METHOD FOR CONTROLLING DEALER/ CONSUMER  
INTERACTION  
SYSTEME ET PROCEDE POUR COMMANDER L'INTERACTION  
NEGOCIANT/ CONSOMMATEUR

Patent Applicant/Assignee:

NAMX INC, 3455 Peachtree Road, 5th Floor, Atlanta, GA 30326, US  
(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SHARPE Wess Eric, 250 Pharr Road, Unit 1505, Atlanta, GA 30305, US, US  
(Residence), US (Nationality),

Legal Representative:

BHARGAVA Adesh (agent), DYKEMA GOSSETT PLLC, 1300 I Street, NW,  
Third

Floor West, Washington, DC 20005-3552, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200702759 A2-A3 20070104 (WO 0702759)

Application: WO 2006US25192 20060627 (PCT/WO US2006025192)

Priority Application: US 2005694318 20050627

Designated States:

(All protection types applied unless otherwise stated - for applications  
2004+)

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE  
DK DM

DZ EC EE EG ES FI GB GD GE GH GM HN HR HU ID IL IN IS JP KE KG KM

KN KP

KR KZ LA LC LK LR LS LT LU LV LY MA MD MG MK MN MW MX MZ NA NG NI

NO NZ

OM PG PH PL PT RO RS RU SC SD SE SG SK SL SM SY TJ TM TN TR TT TZ

UA UG

US UZ VC VN ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IS IT LT LU LV  
MC NL

PL PT RO SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 20478

International Patent Class (v8 + Attributes)

IPC + Level Value Position Status Version Action Source Office:

G06Q-0010/00 ...

Fulltext Availability:

Detailed Description

Detailed Description

... margin for dealer 78. In a particular embodiment of system 20, the profit margin for dealer 78 may be not disclosed to the consumer.

[0064] Regardless of the format, pentagon sub-system 84 enables a highly

...

...to increase profit margin. Since all bids in pentagon sub-system 84 will include yet conceal the dealer's predetermined profit margin, all bidding can take place directly in front of the consumer...

...market leverage on the spot. While aforementioned pentagon sub-system 84

will not remove price negotiation, it will certainly begin to reverse the idea that dealers and carmakers are in business to give away automobiles. To that...

24/3,K/9 (Item 9 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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01458006 \*\*Image available\*\*

SYSTEM AND METHOD FOR CONTROL, DISTRIBUTION AND PURCHASE  
OF WHOLESALE GOODS AND RELATED INTERACTIONS  
SYSTEME ET PROCEDURE POUR COMMANDER, DISTRIBUER ET  
ACHETER DES MARCHANDISES DE GROS ET INTERACTIONS  
ASSOCIEES

Patent Applicant/Assignee:

NAMX INC, 3455 Peachtree Road, 5th Floor, Atlanta, GA 30326, US, US

(Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

SHARPE Wess Eric, 250 Pharr Road, Unit 1505, Atlanta, GA 30305, US, US  
(Residence), US (Nationality),  
SCHORVITZ Eric Burton, 1290 Vintage Club Drive, Duluth, GA 30097, US,  
US

(Residence), US (Nationality),

Legal Representative:

BHARGAVA Adesh (agent), DYKEMA GOSSETT PLLC, 1300 I Street, N.w.,  
Third

Floor West, Washington, DC 20005-3552, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200702680 A2 20070104 (WO 0702680)

Application: WO 2006US25009 20060627 (PCT/ WO US2006025009)

Priority Application: US 2005694318 20050627

Designated States:

(All protection types applied unless otherwise stated - for applications  
2004+)

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE  
DK DM

DZ EC EE EG ES FI GB GD GE GH GM HN HR HU ID IL IN IS JP KE KG KM  
KN KP

KR KZ LA LC LK LR LS LT LU LV LY MA MD MG MK MN MW MX MZ NA NG NI  
NO NZ

OM PG PH PL PT RO RS RU SC SD SE SG SK SL SM SY TJ TM TN TR TT TZ  
UA UG

US UZ VC VN ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IS IT LT LU LV  
MC NL

PL PT RO SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 54180

International Patent Class (v8 + Attributes)

IPC + Level Value Position Status Version Action Source Office:

G06Q-0030/ 00 ...

Fulltext Availability:

Detailed Description

Detailed Description

... for the next sales period based on the dealer's sales for the same  
period prior , i.e. 30 day period 5. Area Registrations: calculation of  
the best-selling models in...

...Trend Analysis: specific model trending of vehicle sales in the area of  
dominate influence 7. Market Valuation : real time valuation of all

vehicles in the inventory and the markets 8. Trading Costs actual or expected cost of ...integration will connect dealers and data providers in real time. Based on the dealer's previous vehicle sales, the NAMX systems will provide them with a map of their area of...

...setup periodic renewal or push a button to buy the data from the provider. The current cost of data sales and distribution is very high for providers while the value of...

...inventory interface will show the following: 1. The difference between dealer cost and real time market value for each unit and inventory 2. The amount of daily retail activity (including salesperson and...

...intelligence guidance 5. If any of the vehicles are already in NA MX, including all previous wholesale bidding activity 6. If any of the vehicles are physically at an auto auction and all previous auction bid activity 7. The current vehicle status, i.e. pending transaction, service department, retail, or wholesale The interface will total...or to increase profit margin. Since all bids in the pentagon system will include yet conceal the dealer's predetermined profit margin, all bidding can take place directly in front of the customer...

...from wholesale market leverage on the spot. While the pentagon system will not remove price negotiation, it will certainly begin to reverse the idea that dealers and carmakers are in business to give away automobiles. To that...

24/3,K/15 (Item 15 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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01267096

AUCTION PROFILES

PROFILS D'ENCHERES

Patent Applicant/Assignee:

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(Residence), DE (Nationality), (For all designated states except: US)

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(Residence), US (Nationality), (Designated only for: US)

YANG Honghua, 4840 Pebble Glen Dr., San Jose, CA 95129, US, US

(Residence), CN (Nationality), (Designated only for: US)  
Legal Representative:  
SCHAEFER Stephen R (agent), Fish & Richardson P.C., P.A., 60 South Sixth  
Street, Suite 3300, Minneapolis, MN 55402-1104, US,  
Patent and Priority Information (Country, Number, Date):  
Patent: WO 200573888 A2 20050811 (WO 0573888)  
Application: WO 2005US1685 20050118 (PCT/WO US05001685)  
Priority Application: US 2004763378 20040123  
Designated States:  
(All protection types applied unless otherwise stated - for applications  
2004+ )  
AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE  
DK DM  
DZ EC EE EG ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC  
LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NA NI NO NZ OM PG PH  
PL PT RO  
RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA  
ZM ZW  
(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IS IT LT LU MC  
NL PL  
PT RO SE SI SK TR  
(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG  
(AP) BW GH GM KE LS MW MZ NA SD SL SZ TZ UG ZM ZW  
(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 6546

Main International Patent Class (v7): G06F-017/ 60

Fulltext Availability:

Detailed Description

Detailed Description

... price meets or falls below the reserve price. A reserve price dollar  
amount may be hidden from the bidders , but the bidder may know  
that

there is a reserve price on a line item (or not), and...

...bid decrement value is \$5. The next bid must be \$95 or less in a  
reverse auction .

[00531 As an example, if the initiator does not want bidders to see their  
ranks...

24/ 3,K/ 16 (Item 16 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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01252011 \*\*Image available\*\*

OPERATING SYSTEM AND METHOD FOR USE IN AUCTION SERVICE  
BASED UPON LOWEST  
BID PRICE

SYSTEME D'EXPLOITATION ET SON PROCEDE D'UTILISATION  
DANS UN SERVICE DE

VENTE AUX ENCHERES REPOSANT SUR LE PRIX ACHETEUR LE PLUS  
BAS

Patent Applicant/Inventor:

JANG Chail, Chunggu Apt. 1403-404, Hugok Maeul, Ilsan 3-dong, Ilsan-gu,  
411-736 Goyang-si, Gyeonggi-do., KR, KR (Residence), KR (Nationality)

Legal Representative:

LEE Insik (agent), # 1114 Geumsan Bldg., 17-1, Yeouido-dong,  
Yeongdeungpo-gu, Seoul 150-727, KR,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200559796 A1 20050630 (WO 0559796)

Application: WO 2004KR78 20040117 (PCT/WO KR04000078)

Priority Application: KR 1020030092676 20031217

Designated States:

(All protection types applied unless otherwise stated - for applications  
2004+)

AE AG AL AM AT AU AZ BA BB BG BR BW BY BZ CA CH CN CO CR CU CZ DE  
DK DM  
DZ EC EE EG ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ  
LC

LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NA NI NO NZ OM PG PH  
PL PT RO

RU SC SD SE SG SK SL SY TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA  
ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT  
RO SE

SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) BW GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: Korean

Fulltext Word Count: 4955

Main International Patent Class (v7): G06F-017/ 60

Fulltext Availability:

Detailed Description

Detailed Description

... prices of other bidders (or less than other bid prices of other  
bidders in a reverse auction ) to be a successful bidder.

However, the existing auction method based upon the lowest bid price has various problems in that bid prices of other bidders are not disclosed in real time and hence it is difficult for a bidder to appropriately select a...

24/3/19 (Item 19 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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01045216 \*\*Image available\*\*

SYSTEM AND METHOD FOR CONDUCTING ONLINE AUCTIONS  
SYSTEME ET PROCEDURE PERMETTANT D'EXECUTER DES VENTES AUX  
ENCHERES EN LIGNE

Patent Applicant/Assignee:

OZB2B PTY LTD, Suite 410, 434 St Kilda Road, Melbourne, VIC 3004, AU,  
AU

(Residence), AU (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

DU PREEZ Anthony Gert, 185 Finch Street, Malvern East, VIC 3145, AU, AU

(Residence), AU (Nationality), (Designated only for: US)

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200375193 A1 20030912 (WO 0375193)

Application: WO 2003AU279 20030307 (PCT/WO AU0300279)

Priority Application: AU 2002957 20020307

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK  
DM DZ

EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK  
LR

LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU  
SC SD SE

SG SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT  
RO SE

SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM  
Publication Language: English  
Filing Language: English  
Fulltext Word Count: 7525

Main International Patent Class (v7): G06F-017/60  
Fulltext Availability:  
Detailed Description

#### Detailed Description

... of Periods: <nnn>  
Counter Bid Period: <nnn> Minutes  
Minimum RP Increment: (Note that this is not disclosed to suppliers when they view the 'Market Rules' page)  
Currency: (this defaults to the same currency as...By way of example, Figure 4 shows a buyer bid history page for a factored reverse auction event that includes time extension and reserve price negotiation .

A 'View Only' logon role is also available for buyers, as the buyer now has...

24/3/K/23 (Item 23 from file: 349)  
DIALOG(R) File 349: PCT FULLTEXT  
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00955868

METHOD OF AND APPARATUS FOR FORECASTING THE PRICE OF A COMMODITY  
PROCEDE ET APPAREIL PERMETTANT DE PREVOIR LE PRIX D'UNE MARCHANDISE

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200289025 A2 20021107 (WO 0289025)

Application: WO 2002GB1911 20020424 (PCT/WO GB0201911)

Priority Application: GB 200110249 20010426

Designated States:

(Protection type is "patent" unless otherwise stated - for applications



prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK  
DM DZ

EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK  
LR

LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD  
SE SG SI

SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 7970

Main International Patent Class (v7): G06F-017/ 60

Fulltext Availability:

Detailed Description

Detailed Description

... from a web based FX trading system), the challenge is an extreme one.

The 'reverse auction' approach is meant to address this problem. In a reverse auction, the portal sends out a RFQ to e.g. 5 participating banks if an end...live prices change (the 'fast quote' system) or else terminate when Eve prices change (the 'reverse auction' system). In a spot FX implementation, for example, a 10 second pre-defined time window...which point the pricing engine is updated with a Eve market price and a new forecast price is calculated. The system may also be configured, as is the case for third-party portals, to produce a forecast price good for  $t + (2 \times 1)$  seconds (where 1 equals latency) using market data divided into equal  $(t+21)$  time segments, but where the next price is forecast using historical data starting from only  $t$  seconds later (not  $t+21$ ). However the process will still be using a  $(t+21)$  time interval to forecast a ...shows a timing diagram illustrating how at  $t = 60$  seconds, forecasting can begin since enough historic data has been collected in the previous minute. Forecasting is repeated every 6 seconds ( $t = 6$  seconds, 12, 18 etc). Assuming a...1 month swap price is observed over  $10 \times 30$  second time segments with the forecast price valid for 30 seconds), and may also be configured per customer.

The optimal forecasting...PriceLockTm system can also be used to supply execution rates in both fast quote and reverse auction systems. If an end-user, viewing the Figure 6 'Market Sheet', wishes to trade a...trade at the fixed price. Windows are re-sizeable and columns are interchangeable.

In a reverse auction system (as explained earlier) a bank is asked to supply a price in 25 seconds...

\*\*\*\*\* of interest\*\*\*\*\* (bad date)

24/ 3,K/ 29 (Item 29 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00862510

SYSTEMS AND METHODS FOR REVERSE AUCTION OF FINANCIAL  
INSTRUMENTS

SYSTEME ET PROCEDE DE MISE AUX ENCHERES INVERSEE

D'INSTRUMENTS FINANCIERS

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(Residence), US (Nationality), (Designated only for: US)

Legal Representative:

SILVERIO William R (et al) (agent), Alston & Bird LLP, Bank of America  
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Patent and Priority Information (Country, Number, Date):

Patent: WO 200195226 A2 20011213 (WO 0195226)

Application: WO 2001US18909 20010611 (PCT/WO US0118909)

Priority Application: US 2000210816 20000609; US 2000211890 20000614

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY BZ CA CH CN CO  
CR

CU CZ CZ (utility model) DE DE (utility model) DK DK (utility model) DM  
DZ EE EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU

ID

IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW

MX MZ

NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ

UA

UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

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Fulltext Word Count: 31901

Main International Patent Class (v7): G06F-017/ 60

Fulltext Availability:  
Detailed Description

#### Detailed Description

##### SYSTEMS AND METHODS FOR FOR REVERSE AUCTION OF FINANCIAL INSTRUMENTS RELATED APPLICATION DATA

The present invention claims priority from U. S. Provisional Patent Application No. 60/211,890, titled "Systems And Methods For Reverse Auctions Of Derivative?", filed June 14, 2000, and from U.S. Provisional Patent Application No. 60...

...trading of financial instruments, and more particularly to online digital marketplaces and methods for the reverse auction of financial instruments such as derivatives.

#### BACKGROUND OF THE INVENTION

A wide range of in...

...inherent in using a voice-based system by utilizing the present invention's unique electronic, reverse auctioning process to anonymously obtain bids simultaneously from one or many participating dealers, as discussed. in...example of a request for price acknowledgement interface.

FIG. 43 is a flowchart of the reverse auction process in accordance with an embodiment of the present invention.  
DETAILED DESCRIPTION OF THE PREFERRED...

...as a switch auction. In the auctions, the price is preferably predetermined by the system prior to the auction taking place. The prices determined by the system are referred to hereafter as the fair price .

The systems and methods of the present invention are designed to reflect the fact that...This is because large orders in the market often tend to adversely

53

move the price of the market as market participants back off such large size. The ability for the passive trader to...

...been executed (inverted exclamation mark)S an additional difference between the system 10 and many prior art systems. In operation, once

an

amount has been entered into the will-do-more...

...the Reject button 346, or the counterparty can request a different amount that is then present back to the user who then has a discrete period of time to respond. The...for purposes of limitation, the scope of the invention set forth in the claims.

V. Reverse Auction According To One Embodiment of the Invention  
For purposes of the following description, the eCFOTM...

...detail above. The present invention may also be referred to herein interchangeably as the Blackbird reverse auction process. . One objective of the present invention is to build an electronic infrastructure that...all counterparties to remain anonymous unless they chose to reveal themselves.

eCFOTM features a unique reverse auction process that considers dealers credit preferences and allows all parties to remain anonymous while using...

...desired instrument, an end-user may create a market for the instrument by initiating the reverse auction by send out a Request-ForPrice, or RFP, to selected parties (as fitted by the...

...If 'approve' 782 is selected, the end-user will be allowed to participate in the reverse auction process. If 'no interest' 784 is selected, the dialog box disappears and the RFP process...

...price. Otherw(inverted exclamation mark)se, the end-user can cancel the transaction. Therefore, the reverse auction process allows the client to select the best price or choose to negotiate with one...near the executed price or spread level.

FIG. 43 illustrates a flow chart representing a reverse auction transaction between at least one end-user and at least one dealer, according to one...

24/3,K/34 (Item 34 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00826119 \*\*Image available\*\*

DATA PROCESSING SYSTEM FOR CONDUCTING A MODIFIED ON-LINE  
AUCTION

SYSTEME DE TRAITEMENT DE DONNEES UTILE POUR REALISER UNE  
VENTE AUX ENCHERES EN-LIGNE MODIFIEE

Patent Applicant/Assignee:

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(Residence), US (Nationality)

Inventor(s):

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Legal Representative:

MAGEN Burt (agent), Vierra Magen Marcus Harmon & Deniro LLP, Suite  
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685 Market Street, San Francisco, CA 94105-4206, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200159658 A1 20010816 (WO 0159658)

Application: WO 2001US3935 20010207 (PCT/WO US0103935)

Priority Application: US 2000180947 20000208; US 2000545562 20000407

Designated States:

(Protection type is "patent" unless otherwise stated - for applications  
prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM  
DZ EE

ES FI GB GD GE GH GM HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT  
LU

LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL  
TJ TM TR

TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

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Publication Language: English

Filing Language: English

Fulltext Word Count: 17355

Main International Patent Class (v7): G06F-017/ 60

Fulltext Availability:

Detailed Description

Claims

Detailed Description

... a group of interested buyers to a seller and, based on the number of  
buyers, negotiates a discount. Priceline can be thought of a reverse  
auction . Consumers individually make offers to buy airline tickets,  
hotel rooms, cars, and other items.

Priceline...

...from becoming too high. If the minimum value of the item is set to the  
market value of the item, then the seller has received fair value  
before the auction begins. The additional proceeds from the auction  
provide the seller with proceeds above the market value .

Meanwhile, the buyer paid a price below the market value. Thus, the

present invention 1...the particular item being sold. In some cases, the minimum value is equal to the market value of an item. Note that the term "item" is used to mean a product or...

...120 stores the minimum value by which a particular bid must be greater than the previous high bid. Maximum increment field 122 stores the maximum value by which a particular bid can deviate from a previous high bid. Bid cost field 124 is the cost a user must pay to purchase...

...a pointer to a record storing a list of all the bids for the auction. Current win bid field 130 stores the information about the current winning bid (e.g. the current high bid).

Figure 3c depicts record 138 which stores information about the purchases of...

#### Claim

... a group of interested buyers to a seller and, based on the number of buyers, negotiates a discount. Priceline can be thought of a reverse auction. Consumers individually make offers to buy airline tickets, hotel rooms, cars, and other items. Priceline...

...of the above services add entertainment value to the purchase.

#### SUMMARY OF THE INVENTION

The present invention, roughly described, provides for a data processing system that can be used to conduct...

...from becoming too high. If the minimum value of the item is set to the market value of the item, then the seller has received fair value before the auction begins. The additional proceeds from the auction provide the seller with proceeds above the market value. Meanwhile, the buyer paid a price below the market value. Thus, the present invention 15 allows the interests of many consumers to be aggregated in order to reduce the sale price of an item. One embodiment of the present invention includes storing a minimum price for selling an item in the computer system and...

...the auction so that the final sale price of the auction is lower than the market price of the item. For example, the bid increment can be restricted to a low number...

...maximizes the excitement and prevents the price from rising too high. In one embodiment, the present invention is performed as an on-line service accessible via the Internet, or other network...

...or other network) can access the server and participate in the modified online auction.

The present invention can be accomplished using hardware, software, or a

combination of both hardware and software. The software used for the present invention is stored on one or more processor readable storage media including hard disk drives...

...PLDs, and 15 special purpose computers. These and other objects and advantages of the present invention will appear more clearly from the following description in which the preferred embodiment of...

#### ...DESCRIPTION OF THE DRAWINGS

Figure 1 is a block diagram depicting one embodiment of the present invention. Figure 2 depicts a sample format for storing information about an item. Figures 3a...

...storing user data.

Figure 6 is a flow chart depicting one embodiment method of the present invention. ...competitive bidding.

#### DETAILED DESCRIPTION

Figure 1 is a block diagram depicting one embodiment of the present invention. Specifically, Figure 1 shows a computer system 10 connected to network 12. A computer...

...5 network, the Internet, an Intranet, or some other network suitable for use with the present invention. In one embodiment, computer system 10 is used to provide a modified auction...

...high. Other variations and embodiments of the above description are within the spirit of the present invention. In one embodiment, the cost of the rights to bid is set at a...

...one alternative, the price is set so that the price multiplied by the number of expected entities participating in the auction will be equal to the minimum price. Computer system 10...

...g. modem, router, Ethernet card, etc.), and other peripherals, etc. In one embodiment of the present invention, network 12 is the Internet and computer system 10 provides a web site that...

...in a separate storage medium. 5 Application server 22 performs the core functionality of the present invention, and is in communication with web server 20. In one embodiment, application server 22...the particular item being sold. In some cases, the minimum value is equal to the market value of an item. Note that the term "item" is used to mean a product or...

...120 stores the minimum value by which a particular bid must be greater than the previous high bid. Maximum increment field 122 stores the maximum value by which a particular bid can deviate from a previous high bid. Bid cost field 124 is the cost a user must pay to purchase...

...a pointer to a record storing a list of all the bids for the auction. Current win bid field 130 stores the information about the current winning bid (e.g. the current high bid). Figure 3c depicts record 13 8 which stores information about the purchases of...

...information field 190 could include bank account information or other data to effectuate a purchase. History field 192 stores historical bidding and purchase information for this particular bidder. Figure 6 is a flow chart describing one embodiment of a method of the present invention. In step 202, computer system 10 receives the information from the seller. This information...pages on web server 20. The seller profile includes information about the seller such as prior history, address, user name, log in name, password, etc. If a seller profile already exists, then...

...a selection to make a bid, purchase rights to bid or go back to the previous page. If the user selects to go back to the previous page, the method loops back to step 300. If the user selects to purchase rights ...

...known in the art, the user typically has the option of going back to a previous page. In one embodiment, the web site implementing the user interface described by Figure 8 to bid, the number of bid rights still available for purchase and the estimated time left until the modified auction. The user can also be provided with a means...

...410 to update the auction data. In one embodiment, step 4 1 0 includes changing current win bid field 130 of record 1 10, adding a new bid ED field into...

...to step 414. In one embodiment, the seller sets the minimum price to be the market price of the good. Thus, when all of the rights to bid have been purchased, the seller has already 1 5 received the market value of the good, and the proceeds from the competitive bidding will provide the seller with additional proceeds beyond the market price. During the auction of step 212, the maximum increment is set to a small number as compared to the market price and the duration of ...each bid, it is likely that the final auction price will be far below the market price of the good. Thus, the bidder who wins the auction will be purchasing the good at a price much lower than the market price. The bidders who did not win the auction only paid a small fee to purchase ...

...not win the auction. Consider, for example, a seller attempting to sell a radio. The market price for that radio is \$200 In one alternative, the seller sets a minimum value of...

...e.g. \$200.00 + \$35.00) and the winning buyer paid far less than the



market 10 value of the radio (e.g. \$35.00 + \$ 1.00). The entities losing the auction only...

24/3,K/37 (Item 37 from file: 349)  
DIALOG(R)File 349:PCT FULLTEXT  
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00792500 \*\*Image available\*\*  
SYSTEM AND METHOD FOR PURCHASE AND SALE OF  
TRANSPORTATION ASSETS VIA A GLOBAL COMPUTER NETWORK  
SYSTEME ET TECHNIQUE D'ACHAT ET DE VENTE DE BIENS ET DE  
SERVICE VIA UN  
RESEAU INFORMATIQUE MONDIAL

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Legal Representative:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200126016 A2 20010412 (WO 0126016)

Application: WO 2000US27829 20001010 (PCT/WO US0027829)

Priority Application: US 99158105 19991007; US 2000177431 20000121;  
US

2000183203 20000217

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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM  
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ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS  
LT

LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK  
SL TJ TM

TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

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Fulltext Word Count: 12618

Main International Patent Class (v7): G06F-017/60

Fulltext Availability:

Detailed Description

Detailed Description

... and sell goods between numerous, widely dispersed parties. Many of these opportunities are implemented in auction type scenarios, either direct conventional auctions or in reverse auctions. Conventional auctions are exemplified by eBay, Inc.

(<http://www.ebay.com>); ZD, Inc. (<http://auctions.zdnet.com>...

...system used by egghead.com is described in U.S. Patent No. 5,835,896. Reverse auctions, in which buyers state a price they are willing to pay for a particular product...

...and thus reveal his/her identity before being permitted to use the system. In the reverse auction system, the user may not know the seller before being committed to a purchase and is therefore subjected to a purchase of a...

~ ~ Bibliographic NPL files

35/3,K/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

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06288418 INSPEC Abstract Number: B9607-6120B-268, C9607-7180-007

Title: The design and implementation of a secure auction service

Author(s): Franklin, M.K.; Reiter, M.K.

Author Affiliation: AT&T Bell Labs., Murray Hill, NJ, USA

Journal: IEEE Transactions on Software Engineering vol.22, no.5 p. 302-12

Publisher: IEEE,

Publication Date: May 1996 Country of Publication: USA

CODEN: IESEDJ ISSN: 0098-5589

SICI: 0098-5589(199605)22:5L:302:DISA;1-O

Material Identity Number: I271-96006

U.S. Copyright Clearance Center Code: 0098-5589/96/\$05.00

Language: English

Subfile: B C

Copyright 1996, IEE

Abstract: We present the design and implementation of a distributed service for performing sealed bid auctions. This service provides an

interface by which clients, or " bidders ", can issue secret bids to the service for an advertised auction . Once the bidding period has ended, the auction service opens the bids, determines the winning...  
... of any number of bidders and fewer than one third of the servers comprising the auction service. Specifically, it is guaranteed that: bids of correct bidders are not revealed until after the bidding period has ended; the auction house collects payment for the winning bid; losing bidders forfeit no money; and only the...

35/ 3,K/ 4 (Item 1 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
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01706094 ORDER NO: NOT AVAILABLE FROM UNIVERSITY MICROFILMS INT'L.  
BIDS AND VALUES (AUCTION, PROCUREMENT, FREE RIDING)  
Author: LUNANDER, ANDERS ERIK  
Degree: PH.D.  
Year: 1999  
Corporate Source/Institution: UPPSALA UNIVERSITET (SWEDEN) (0903)  
Source: VOLUME 60/03-C OF DISSERTATION ABSTRACTS  
INTERNATIONAL.  
PAGE 544. 127 PAGES  
ISBN: 91-87268-50-7  
Publisher: DEPARTMENT OF ECONOMICS, UPPSALA UNIVERSITY, P.O. BOX 513,  
S-751 20 UPPSALA, SWEDEN

...in the Stockholm metropolitan area during 1995-1997. The flats are sold through an English auction where the seller , prior to bidding sets a secret reservation price, which is never disclosed. An equilibrium bid function is derived and mapped into...

35/ 3,K/ 11 (Item 8 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
(c) 2007 ProQuest Info&Learning. All rts. reserv.

1069607 ORDER NO: AAD89-17164  
ESSAYS ON AUCTIONS AND COMPETITIVE BIDDING  
Author: DESGAGNE, BERNARD SINCLAIR  
Degree: PH.D.  
Year: 1988  
Corporate Source/Institution: YALE UNIVERSITY (0265)  
Source: VOLUME 50/05-A OF DISSERTATION ABSTRACTS  
INTERNATIONAL.  
PAGE 1398. 109 PAGES

...knowledge. On the other hand, multi-dimensional bidding might not be so good for the auctioneer whose utility function is unknown to the bidders, because each of them may find a niche where a large portion of the auctioneer...

35/ 3,K/ 20 (Item 1 from file: 139)

DIALOG(R)File 139:EconLit

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715975

TITLE: Public Versus Secret Reserve Prices in eBay Auctions: Results from a

Pokemon Field Experiment

AUTHOR(S): Katkar, Rama; Lucking-Reiley, David

AUTHOR(S) AFFILIATION: Unlisted; Unlisted

PUBLICATION INFORMATION: National Bureau of Economic Research, Inc, NBER

Working Papers: 8183

PUBLICATION DATE: 2001

AVAILABILITY: <http://www.nber.org/papers/w8183.pdf>> URL< /a>

DOCUMENT TYPE: Working Paper

ABSTRACT INDICATOR: Abstract

...ABSTRACT: deterring serious bidders from entering the auction, and lowering the expected transaction price of the auction. We also present evidence that some sellers choose to use secret reserve prices for reasons other than increasing their expected auction prices.

35/ 3,K/ 24 (Item 5 from file: 139)

DIALOG(R)File 139:EconLit

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426866

TITLE: Asymetrie dans des enchères à prix de retrait secret.

(Asymmetric

Auctions with Secret Reservation Prices. With English summary.)

AUTHOR(S): Elyakime, Bernard; Loisel, Patrice

AUTHOR(S) AFFILIATION: INRA/Economie et Sociologie Rurales;

INRA/Biometrie

et Intelligence Artificielle

JOURNAL NAME: Revue Economique,

JOURNAL VOLUME & ISSUE: 48 4,

PAGES: 835-51

PUBLICATION DATE: 1997

AVAILABILITY: <http://www.ehess.fr/centres/logis/reveco/>  
ISSN: 0035-2764  
DOCUMENT TYPE: Journal Article  
ABSTRACT INDICATOR: Abstract

...ABSTRACT: in which buyers are not symmetric. We propose a model in private value of these auctions with a secret seller's price reservation. We study this model with only two buyers: one of each type ...

35/ 3,K/ 25 (Item 6 from file: 139)  
DIALOG(R)File 139:EconLit  
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325858

TITLE: The Design of Auctions and Tenders with Quality Thresholds:  
The

Symmetric Case

AUTHOR(S): Cripps, Martin; Ireland, Norman  
AUTHOR(S) AFFILIATION: U Warwick; U Warwick  
JOURNAL NAME: Economic Journal,  
JOURNAL VOLUME & ISSUE: 104 423,  
PAGES: 316-26  
PUBLICATION DATE: March 1994  
ISSN: 0013-0133  
DOCUMENT TYPE: Journal Article  
ABSTRACT INDICATOR: Abstract

ABSTRACT: Three designs of auctions with quality thresholds are considered. The quality threshold is not known with certainty by the bidders. In one scheme, quality plans submitted by potential bidders are evaluated first and price bids...

35/ 3,K/ 26 (Item 7 from file: 139)  
DIALOG(R)File 139:EconLit  
(c) 2008 American Economic Association. All rts. reserv.

227820

TITLE: The Expected Stop-Out Price in a Discriminating Auction

AUTHOR(S): Spindt, Paul A.; Stolz, Richard W.  
AUTHOR(S) AFFILIATION: Board Goves/ Fed Res System; Cal State  
JOURNAL NAME: Economics Letters,  
JOURNAL VOLUME & ISSUE: 31 2,  
PAGES: 133-37  
PUBLICATION DATE: December 1989  
ISSN: 0165-1765

DOCUMENT TYPE: Journal Article  
ABSTRACT INDICATOR: Abstract

ABSTRACT: Optimal bidding strategies and expected seller revenues in price discriminating auctions have been derived in previous studies. We extend this research by characterizing the behavior of the expected stop...

~ ~ Full text NPL files - 1

22/ 3,K/ 1  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2008 Dialog. All rts. reserv.

14595749 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
BELZBERG HOSTS ALLEGHENY COUNTY'S 1ST ONLINE REVERSE-AUCTION  
ASIA PULSE  
January 11, 2001  
JOURNAL CODE: WAPL LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1059

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Sunbelt Technologies of Pensacola, FL.  
The bidding took place within an 8-hour window, allowing suppliers with slow, dial-up Internet connections to bid along with suppliers with access to high speed connections. Many suppliers took advantage of Belzberg's unique Proxy Bid feature to set their bottom-line prices...

22/ 3,K/ 6  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2008 Dialog. All rts. reserv.

12177570 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Kewill and SupplierMarket.com To Provide e-Procurement Solutions via Kewill.Net Business Portal  
BUSINESS WIRE  
July 31, 2000  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 1121

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... s perspective, this allows them to expand their revenue

opportunities and compete for business otherwise not known to them and that best reflects their capabilities and capacities. From the buyer side, RFQs...

22/ 3,K/ 10  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2008 Dialog. All rts. reserv.

10172164 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
OPENSITE: Huge cost savings for business with launch of  
www.buyENERGYonline.com  
M2 PRESSWIRE  
March 21, 2000  
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 654

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... as reverse, private and sealed bid capabilities. Sealed bid-auctions ensure bids and bidders are not disclosed until after the auction has taken place.

By operating a transparently level marketplace combined with comprehensive utility news and neutral advice on effective buying and transferring between suppliers, www.BuyENERGYonline.com will provide UK businesses with an online procurement system that provides major...

... In particular, dramatically lower administration, time savings, comprehensive tendering, transparent cost comparison, up to date supplier information and live supplier bidding, will provide energy buyers with complete decision making control in a simple, easy to...

22/ 3,K/ 11  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2008 Dialog. All rts. reserv.

09513232 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
Cisco to link auto parts suppliers with Ford: Stake in auto-exchange:  
Technical expertise will open up bidding to more suppliers  
FINANCIAL POST, p13  
February 10, 2000  
JOURNAL CODE: FFP LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 361

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the sale of the systems to suppliers.

Cisco's involvement addresses a major problem any supplier exchange faces -- getting suppliers connected to the exchange so they can use all of its functions. "Cisco plays a key role because it gives suppliers quick access," said Brian Kelley, president of Ford's e-business unit.

While suppliers have been able to browse the site and learn about what the exchange does, according...

... have been done primarily between Ford and its big auto parts companies, called Tier 1 suppliers, many of whom are already Internet-savvy.

Mr. Kelley said the exchange completed a \$78...

... of operation. In that auction, Ford saved \$10-million (US) on the purchase of an undisclosed part from a supplier, he said.

Auto-xchange, which operates as a separate entity and is expected to be...

... be part of the e-commerce infrastructure. In addition to providing the hardware to get suppliers connected, Cisco said the company would provide its expertise in supply chain management.

~~ Full text NPL files - 2

22/ 3,K/ 1 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2008 ProQuest Info&Learning. All rts. reserv.

02323695 86923291

Business-to-business online auctions: key issues for purchasing process

improvement

Emiliani, M L

Supply Chain Management v5n4 PP: 176 2000

ISSN: 1359-8546 JRNL CODE: SCMG

WORD COUNT: 6151

...TEXT: the Internet have emerged as one option to reduce purchasing costs.

Business-to-business online auctions

Business-to-business online auctions are downward pricing, or reverse auctions performed in real time over the Internet or through a private network (Vigoroso, 1999; Baatz...bids is shown in Figure 2 for a selected



group, or "lot", of parts. The "current price", also known as "historic price", is the most recent price paid by the buyer for the parts contained within...

...buyer to consider it worthwhile to source the parts to another supplier. The difference between current and desired price can thus represent switching costs. The auction is conducted in real-time...

...process. Suppliers judged to be competitive are shown in the shaded oval. Note that the market price is approximately US\$400,000. Supplier quality performance, delivery performance, or other factors may preclude...

22/ 3,K/ 5 (Item 2 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2008 The Gale Group. All rts. reserv.

08024259 Supplier Number: 66761298 (USE FORMAT 7 FOR FULLTEXT)  
Getting the Most from Online Auctions.  
Bockman, Ed  
Chemical Engineering, v107, n11, p133  
Oct, 2000  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 2684

... help.  
Different auction formats  
Described below are some of the more popular formats for online auctions :  
Classic reverse auctions . This format is appropriate for situations in which a fragmented supply market exists, and purchase...

...type of market, ultimate transparency is desired. While the buyer knows the identity of each supplier , the suppliers ' identities are unknown to each other, and dynamic pricing information is communicated to all participants as it is...

22/ 3,K/ 6 (Item 3 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2008 The Gale Group. All rts. reserv.

07539486 Supplier Number: 63253505 (USE FORMAT 7 FOR FULLTEXT)  
Egghead.com Launches Online Volume Pricing Center Powered by NexTag;  
Businesses Customers Can Now Instantly Negotiate Volume Discounts Online.

Business Wire, p0153  
July 10, 2000  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 919

... integrate all the benefits found in earlier e-commerce models, such as fixed-price selling, auctions, and reverse auctions," said Purnendu Ojha, CEO of NexTag. "Our Exchange technology enables leading web sites such as...

...is located on the Internet at [www.egghead.com](http://www.egghead.com).

With the exception of statements regarding historical matters, this press release may contain "forward-looking" statements, including projections about the company's...

...not guarantees of future performance and actual results could differ materially from the company's current expectations as a result of numerous factors. For example: additional issuances of the company's common stock may have the effect of lowering the market price of the company's shares; it may be more difficult than the company anticipates, as...

22/3,K/9 (Item 2 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2008 The Gale Group. All rts. reserv.

10368872 SUPPLIER NUMBER: 20996664  
Web concern gets patent for its model business. (online ticket vendor Priceline.com) (Company Business and Marketing)  
Lewis, Peter H.  
New York Times, v147, Monday, col 5, pC1(N) pD1(L)  
August 10, 1998  
ISSN: 0362-4331 LANGUAGE: English RECORD TYPE: Abstract

...ABSTRACT: Priceline operates primarily as an online intermediary for consumers who seek goods or services from unknown sellers by attaching fixed prices or certain conditions. Participating sellers then can accept or decline the...

~~ Full text NPL files - 3

22/3,K/1 (Item 1 from file: 267)  
DIALOG(R)File 267:Finance & Banking Newsletters

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04566138

In Rapidly Changing E-Business World, No Vendor Is An Island  
Corporate EFT Report

May 10, 2000 VOL: 20 ISSUE: 9 DOCUMENT TYPE: NEWSLETTER

PUBLISHER: PHILLIPS BUSINESS INFORMATION

LANGUAGE: ENGLISH WORD COUNT: 2371 RECORD TYPE:

FULLTEXT

(c) PHILLIPS PUBLISHING INTERNATIONAL All Rts. Reserv.

TEXT:

...trend, look at the recent flurry of  
alliances in the e-business space over the past couple of weeks:  
Wells Fargo & Co. [WFC] April 25 closed the first stage of a...

...these begin to illustrate just how much the e-commerce  
world has changed in the past five years and is rapidly changing still.  
Vendors also are looking to acquisitions as a...which also offers e-payments  
software and offerings focused on the financial  
institution market, is expected to gain from the capital infusion  
broadband infrastructure. Harbinger's acquisition by Peregrine, an asset...

...the existing paradigm and replace it with a next-generation set of  
processes.

Over the past couple of years, companies have begun to flock to  
the Internet as a means of...

...so elusive for so  
long. A report from the market research firm GartnerGroup in January  
predicted  
B2B e-commerce will grow from \$145 billion in 1999 to \$7.29 trillion in...

...catalyst for this growth will be trading  
communities or "e-markets". E-market makers are projected to facilitate  
\$2.71 trillion e-commerce sales transactions in 2004, representing 37  
percent of  
...and mortar sell-side initiatives will fuel the B2B e-commerce  
fire significantly, as e-market maker valuation envy and Wall Street  
pressures drive brick and mortars to accelerate sell-side e-commerce...  
...based International Data Corp.'s (IDC) Extranet Commerce  
Services Program.

"It will be a while before developers have it down to the point where  
that's an easy thing to do...are developing extranets and e-  
marketplaces. E-marketplaces can take a variety of forms including  
auctions, reverse auctions or dynamic exchanges. "This is clearly an  
example of

where just having the top tier...